

NS: 03-014-7656
 COOPER INDUSTRIES INC
 +CROUSE-HINDS DIVISION

DATE PRINTED
 JAN 28 1997

RATING BRANCH

PO BOX 4999
 SYRACUSE NY 13221
 WOLF & 7TH NORTH STS
 SYRACUSE NY 13208
 TEL: 315 477-7000

MFG INDUSTRIAL
 ELECTRICAL
 COMPONENTS

EMPLOYS 1,400

SIC NOS.
 33 57 36 48 36 13
 50 63



SDMS DocID

2228332

BRANCH MANAGER: WILLIAM M TUCK, PRES

SPECIAL
 EVENTS

12/20/95 According to published reports, Cooper Industries Inc, Houston, TX, announced that it has signed a definitive agreement for the purchase of the CEAG electrical products operation of Asea Brown Boveri AG (ABB) of Mannheim, Germany. Terms of the agreement were not disclosed. The transaction is expected to close at year-end 1995. CEAG will become part of Cooper's Crouse-Hinds Division, which is headquartered in Syracuse, NY.

* * * CUSTOMER SERVICE * * *

If you need any additional information, would like a credit recommendation, or have any questions, please call our Customer Service Center at (800) 234-3867 from anywhere within the U.S. From outside the U.S., please call your local D&B office.

* * * SUMMARY ANALYSIS * * *

RATING SUMMARY

The term "BRANCH" in the Rating field indicates that this company is a branch location. D&B Ratings do not appear on branch reports.

* * * PAYMENT SUMMARY * * *

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

The PAYDEX for this company is 63.

This PAYDEX score indicates that payments to suppliers average 20 days beyond terms, weighted by dollar amounts. When dollar amounts are not considered, approximately 62% of the company's payments are within terms.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	TOTAL RCV'D	TOTAL DOLLAR AMOUNTS	LARGEST HIGH CREDIT	% W/IN TERMS	DAYS SLOW			
					<31	31-60	61-90	91+
	#	\$	\$	%	%	%	%	%
Total in D&B's file	141	2,342,200	400,000					
Top 10 Industries:								
1 Trucking non-local	13	45,900	40,000	97	-	3	-	-
2 Whol industrial suppl	9	218,650	200,000	95	5	-	-	-
3 Whol electronic parts	6	408,850	400,000	99	1	-	-	-
4 Nonclassified	5	95,050	45,000	11	42	47	-	-
5 Mfg photograph equip	5	63,500	25,000	6	94	-	-	-
6 Misc coml printing	3	230,100	200,000	13	-	87	-	-
7 Whol medical equip	2	77,500	75,000	52	-	48	-	-
8 Aluminum foundry	1	250,000	250,000	50	-	50	-	-
9 Whol metal	1	60,000	60,000	-	100	-	-	-
10 Mfg hat/cap/millinery	1	50,000	50,000	-	50	50	-	-
11 OTHER INDUSTRIES	83	518,100	40,000	37	34	22	-	7

Other Payment Categories:

Cash experiences	0	0	0
Payment record unknown	12	324,550	250,000
Unfavorable comments	0	0	0
Placed for collection			
with D&B	0	0	
other	0	N/A	

The highest "Now Owes" on file is \$200,000

The highest "Past Due" on file is \$200,000

The payment experiences in this report relate specifically to this branch location. Please refer to the headquarters report if you would like consolidated trade information for the headquarters and its branches.

PAYMENTS (Amounts may be rounded to nearest figure in prescribed ranges)

Antic - Anticipated (Payments received prior to date of invoice)
 Disc - Discounted (Payments received within trade discount period)
 Ppt - Prompt (Payments received within terms granted)

REPORTED	PAYING RECORD	HIGH CREDIT	NOW OWES	PAST DUE	SELLING TERMS	LAST SALE WITHIN
01/97	Ppt	30000	2500	1000	N30	1 Mo
	Ppt	7500	2500	-0-	N30	1 Mo
	Ppt	2500	250	-0-	N30	1 Mo
	Ppt	2500	2500			2-3 Mos
	Ppt	1000	1000			4-5 Mos
	Ppt	100	-0-	-0-	N30	6-12 Mos
	Ppt	100	-0-			6-12 Mos
	Ppt	50	-0-	-0-	N7	4-5 Mos
	Ppt	50	-0-	-0-	N30	6-12 Mos
	Ppt-Slow 30	1000	500	-0-	1 10 N30	1 Mo
	Ppt-Slow 45	75000	75000	75000		1 Mo
	Slow 30	20000	20000			2-3 Mos
	Slow 30	15000	15000			2-3 Mos
	Slow 30	250	-0-	-0-		6-12 Mos
	Slow 30	50	50	50		1 Mo
	Slow 35	10000	1000	1000		1 Mo
	Slow 60	40000	40000	30000		1 Mo
	Slow 30-60	1000	1000	500		1 Mo
	Slow 60	750	750	750	N30	2-3 Mos
	Slow 30-60	250	50	50		2-3 Mos
	Slow 30-90	50	50	50	N7	6-12 Mos
12/96	Disc	30000				
	Disc	30000	25000	2500	1 10 N30	1 Mo
	Ppt	400000	100000	-0-	2 10 N30	1 Mo
	Ppt	10000	-0-	-0-		6-12 Mos
	Ppt	7500	-0-	-0-		6-12 Mos
	Ppt	5000	500	-0-	N30	2-3 Mos
	Ppt	5000	-0-	-0-	N30	6-12 Mos
	Ppt	2500	-0-	-0-		6-12 Mos
	Ppt	2500	-0-	-0-	N30	4-5 Mos
	Ppt	2500	-0-	-0-	1 10 N30	1 Mo
	Ppt	2500	-0-	-0-		6-12 Mos
	Ppt	1000	1000	-0-	N30	1 Mo
	Ppt	1000	-0-	-0-	N30	2-3 Mos
	Ppt	1000	1000	-0-		1 Mo
	Ppt	1000	500	-0-	N30	1 Mo
	Ppt	500	500	-0-		1 Mo
	Ppt	500	500	-0-	N30	2-3 Mos
	Ppt	250	250	-0-		2-3 Mos
	Ppt	100	50	-0-	N30	1 Mo
	Ppt	50	-0-	-0-	N30	4-5 Mos
	Ppt	50	-0-	-0-	N30	6-12 Mos
	Ppt	50	-0-	-0-		6-12 Mos
	Ppt		-0-	-0-	1 10 N30	4-5 Mos
	Ppt-Slow 30	10000	-0-	-0-		6-12 Mos

	Ppt-Slow 30	5000	100	-0-		1 Mo
	Ppt-Slow 30	2500	2500	500	N30	1 Mo
	Ppt-Slow 30	2500	1000	250	N30	1 Mo
	Ppt-Slow 30	1000	100	-0-	N30	1 Mo
	Ppt-Slow 30	1000	1000	250	N30	1 Mo
	Ppt-Slow 30	750	-0-	-0-		6-12 Mos
	Ppt-Slow 30	750	50	-0-		1 Mo
	Ppt-Slow 30	250	-0-	-0-	1 10 N30	4-5 Mos
	Ppt-Slow 30	100	100	50	N30	1 Mo
	Ppt-Slow 60	15000	15000	10000		1 Mo
	Ppt-Slow 60	2500	-0-	-0-		4-5 Mos
	Ppt-Slow 90	100	-0-	-0-		6-12 Mos
	Slow 15	1000	-0-	-0-	N30	2-3 Mos
	Slow 15	1000	-0-	-0-		1 Mo
	Slow 20	60000	30000	30000		1 Mo
	Slow 30	35000	30000	15000	N30	1 Mo
	Slow 30	30000	7500		N30	1 Mo
	Slow 30	5000	5000	1000		1 Mo
	Slow 30	2500	250	100	N30	1 Mo
	Slow 30	2500	500	500	N30	1 Mo
	Slow 30-60	25000	20000	20000	N30	1 Mo
	Slow 30-60	7500	1000	1000	N30	1 Mo
	Slow 30-60	2500	-0-	-0-	N30	6-12 Mos
	Slow 30-90+	30000	15000	5000		1 Mo
	(070)	10000	-0-	-0-		4-5 Mos
11/96	Ppt	100	100	-0-		1 Mo
	Ppt	100	-0-	-0-	N30	6-12 Mos
	Ppt-Slow 30	20000	250	250	N30	2-3 Mos
	Slow 30	1000	500	500	N30	1 Mo
	Slow 60	50	-0-	-0-		6-12 Mos
10/96	Slow 30	50	50	50		6-12 Mos
09/96	Disc-Ppt	10000	7500	-0-	1 10 N30	1 Mo
	Ppt	200000	2500	-0-		1 Mo
	Ppt-Slow 30	7500	2500	1000		1 Mo
	Slow 15-30	5000	2500	2500		1 Mo

* Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

* Each experience shown represents a separate account reported by a supplier. Updated trade experiences replace those previously reported.

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PUBLIC FILINGS

The following data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

* * * UCC FILING(S) * * *

COLLATERAL: Accounts receivable including proceeds and products - Leased

Equipment including proceeds and products - Leased Computer
equipment including proceeds and products

FILING NO: 95179648
TYPE: Original
SEC. PARTY: CRA, INC., PHOENIX, AZ
DEBTOR: COOPER INDUSTRIES, INC.
ELECTRICAL CONSTRUCTION
MATERIALS DIVISION

DATE FILED: 09/05/1995
LATEST INFO RECEIVED: 10/06/1995
FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
NY

COLLATERAL: Leased Inventory including proceeds and products - Leased Computer
equipment including proceeds and products - Leased Equipment
including proceeds and products

FILING NO: 92220859
TYPE: Original
SEC. PARTY: AXIOM FUNDING GROUP INC,
SYRACUSE, NY
DEBTOR: COOPER INDUSTRIES DBA CROUSE
HINDS DIVISION

DATE FILED: 10/21/1992
LATEST INFO RECEIVED: 11/10/1992
FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
NY

FILING NO: 92264318
TYPE: Assignment
SEC. PARTY: AXIOM FUNDING GROUP INC,
SYRACUSE, NY
ASSIGNEE: MERCHANTS NATIONAL BANK & TRUST
COMPANY, THE, SYRACUSE, NY
DEBTOR: COOPER INDUSTRIES DBA CROUSE
HINDS DIVISION

DATE FILED: 12/22/1992
LATEST INFO RECEIVED: 01/18/1993
ORIG. UCC FILED: 10/21/1992
ORIG. FILING NO: 92220859
FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
NY

COLLATERAL: Specified Consigned merchandise

FILING NO: 91070381
TYPE: Original
SEC. PARTY: INDEX CORP, SHELTON, CT
DEBTOR: CROUSE HINDS ECM

DATE FILED: 04/08/1991
LATEST INFO RECEIVED: 04/25/1991
FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
NY

FILING NO: 92199056
TYPE: Termination
SEC. PARTY: INDEX CORP, SHELTON, CT
DEBTOR: CROUSE HINDS ECM

DATE FILED: 09/22/1992
LATEST INFO RECEIVED: 10/20/1992
ORIG. UCC FILED: 04/08/1991
ORIG. FILING NO: 91070381
FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
NY

COLLATERAL: Equipment

FILING NO: 95209218
TYPE: Original
SEC. PARTY: EMC CORPORATION, HOPKINTON, MA
DEBTOR: CROUSE HINDS, DIV OF COOPER IND.

DATE FILED: 10/17/1995
LATEST INFO RECEIVED: 11/14/1995
FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
NY

FILING NO: 95251214
TYPE: Assignment
SEC. PARTY: EMC CORPORATION, HOPKINTON, MA
ASSIGNEE: BAYBANK, N.A., BURLINGTON, MA

DATE FILED: 12/15/1995
LATEST INFO RECEIVED: 01/12/1996
ORIG. UCC FILED: 10/17/1995
ORIG. FILING NO: 95209218

DEBTOR: CROUSE HINDS, DIV OF COOPER IND. FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
NY

COLLATERAL: Specified Machinery
FILING NO: 93205782 DATE FILED: 09/28/1993
TYPE: Original LATEST INFO RECEIVED: 01/19/1995
SEC. PARTY: WALTER GRINDERS, INC., FILED WITH: SECRETARY OF
FREDERICKSBURG, VA STATE/UCC DIVISION,
DEBTOR: CROUSE-HINDS DIVISION NY

FILING NO: 95161458 DATE FILED: 08/08/1995
TYPE: Termination LATEST INFO RECEIVED: 09/08/1995
SEC. PARTY: WALTER GRINDERS, INC., ORIG. UCC FILED: 09/28/1993
FREDERICKSBURG, VA ORIG. FILING NO: 93205782
DEBTOR: CROUSE-HINDS DIVISION FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
NY

COLLATERAL: Leased Equipment
FILING NO: 91070382 DATE FILED: 04/08/1991
TYPE: Original LATEST INFO RECEIVED: 04/25/1991
SEC. PARTY: INDEX CORP, SHELTON, CT FILED WITH: SECRETARY OF
DEBTOR: CROUSE HINDS ECM STATE/UCC DIVISION,
NY

FILING NO: 92199055 DATE FILED: 09/22/1992
TYPE: Termination LATEST INFO RECEIVED: 10/20/1992
SEC. PARTY: INDEX CORP, SHELTON, CT ORIG. UCC FILED: 04/08/1991
DEBTOR: CROUSE HINDS ECM ORIG. FILING NO: 91070382
FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
NY

COLLATERAL: Specified interest
FILING NO: 91070384 DATE FILED: 04/08/1991
TYPE: Original LATEST INFO RECEIVED: 04/25/1991
SEC. PARTY: INDEX CORP, SHELTON, CT FILED WITH: SECRETARY OF
DEBTOR: CROUSE HINDS ECM STATE/UCC DIVISION,
NY

FILING NO: 9219053 DATE FILED: 09/22/1992
TYPE: Termination LATEST INFO RECEIVED: 10/20/1992
SEC. PARTY: INDEX CORP, SHELTON, CT ORIG. UCC FILED: 04/08/1991
DEBTOR: CROUSE HINDS ECM ORIG. FILING NO: 91070384
FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
NY

COLLATERAL: Specified interest
FILING NO: 91070383 DATE FILED: 04/08/1991
TYPE: Original LATEST INFO RECEIVED: 04/25/1991
SEC. PARTY: INDEX CORP, SHELTON, CT FILED WITH: SECRETARY OF

DEBTOR: CROUSE HINDS ECM

STATE/UCC DIVISION,
NY

FILING NO: 92199054
TYPE: Termination
SEC. PARTY: INDEX CORP, SHELTON, CT
DEBTOR: CROUSE HINDS ECM

DATE FILED: 09/22/1992
LATEST INFO RECEIVED: 10/20/1992
ORIG. UCC FILED: 04/08/1991
ORIG. FILING NO: 91070383
FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
NY

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

OPERATION

12/20/95

This is a division: headquarters are located at 4,000 First City Tower, Houston, TX. Headquarters D-U-N-S 00-188-3156. Bills are paid generally from this division. This division operates as a manufacturer of industrial electrical components.
01-28(10N /101) 066114114

FULL DISPLAY COMPLETE